

Quimdis –

European Distributor of Raw Materials



A solid background

Our company was created in 1988, and since then has always projected itself into the future by drawing on its well-rooted background.

Quimdis has continued with the same approach taken by the family company Marcel Quarré et Cie, which was founded in 1896 and specialised in the origin of essential oils and the very first chemical products.

We are proud of this heritage, and have been able to expand our business internationally while retaining the advantages of a company on a human scale, which is close to its customers and suppliers.

A dynamic company

As a specialist in the research, fine-tuning and distribution of raw materials, Quimdis has doubled its revenue since the beginning of 2000 and is now reporting figures of 82 million euros per year.

As we are concerned about the quality of our products and our organisation, we respect Ecocert guidelines, ISO 9001:2008 and ISO 22000:2005.

On the strength of our firm position on the French market, we are now developing internationally, and can report that 45% of our revenue is being achieved on exports to over 30 countries in Europe,

Asia and North America. We meet the specific requests of our customers who are looking for new products and new suppliers from all over the world.

We expand into Germany

As a European distributor of raw materials for the pharmaceutical, dietary, food, feed, cosmetics and perfumery industries for 30 years, we have strengthened our presence in one of the main markets in Europe with the opening of a new branch in Germany. Present in France (headquarter in Levallois and industrial site in Grasse), Italy, Spain, Morocco and China, the company, whose turnover amounts to 82 million euros in 2017, is pursuing its development strategy through this investment.

Our Offer

A full range of products

Take advantage of innovative solutions! We offer our customers a huge choice of rigorously selected products of chemical or natural origin and provide all the documentation required for their use. For specific requests, our teams do everything they can to find the products and solutions you need as quickly as possible.

High performance, fast-response sourcing

We travel regularly, meeting suppliers around the world to seek out new products and new raw materials for our customers, and to organise partnerships with local producers. Our permanent branches in Japan, China and India mean that this prospection is straightforward and makes sourcing one of our core business areas.

Specific regulatory & communications departments

Take advantage of the expertise of our “documentation and regulatory” department! All the samples, DMF, technical files and analysis certificates you require are available. Our archivists will also advise you on the regulatory aspect of our products and answer all your questions on the industrial use of the products we distribute.

Our Resources

Teams at your service ...

Take advantage of our specialists' expertise (chemical engineers, pharmacists, nutrition engineers, archivists) and a rigorous internal department (logistics, sales administration, quality) to ensure your in-



dustrial projects are successful. Our company is made up of almost 65 people, in addition to our correspondents based overseas. The teams are organised into business areas and by area of expertise in order to provide a service to suit the challenges of all of our customers.

... But with a single contact person

Take advantage of a single contact with personalised and qualified guidance. Whatever your requirements for new raw materials or new products, our teams will do everything they can to provide you with personalised and competitive solutions. In addition to our commercial offer, you will also benefit from our long-standing and high performance logistics and

documentation departments to ensure all your needs are met.

Adapted logistics

In order to meet our customers' needs and quickly fill orders, we benefit from an organisation and facilities which guarantee that our commitments are carried out (a storage and analysis centre spanning over 6,000m² in the Paris region, a warehouse in Reims, an in-bond storage centre in Anvers for high volume goods or those which must be re-exported, and a 2320m² site given over to essential oils in Grasse).

The Cosmetics sector offers a full range of active ingredients and excipients for all your formulas (skincare, hair, sun, make-up and bath & body products). Specific representatives are at your disposal to answer all your commercial, technical, regulatory and REACH-based questions.

High quality international partners

We select our partners with great care and attention, hand-picking them from around the world (Audits, Product Quality, Documentation and Regulatory Verification). We build a real long-term partner-

ship with our customers, who have entrusted us with their business for many years. This effective cooperation with our partners, as well as synergy with our other sectors (Pharmacy, Perfumery, Nutrition, etc.) allows us to provide high quality products at the most competitive prices.

In addition, on the strength of our experience and through our agents based in India and China, we are able to ensure strategic and high performance sourcing.

Strong presence on the cosmetics market

Our customers include many players in the cosmetics industry with varying areas of expertise:

- Multinationals and cosmetic manufacturers with international reputations to family businesses
- Specialists in skincare, make-up, aerosols, dry goods, etc.
- Custom cosmetics manufacturers of all sizes
- Specialists in the development of active ingredients.

We are continually on the lookout for innovative ingredients and new solutions to offer you, and are always involved with international trade shows in the sector. ■

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