



## mani GmbH

With its foundation by Hugo Niggemann in the year 1987 the development history of Mani GmbH was launched on the basis of reliability, trust, flexibility and product quality as the determinative factors. These cornerstones still characterize the corporate philosophy in the second generation, under the management of Oliver Niggemann.

For more than 27 years now the family business sells selected, innovative, mostly natural raw materials and active substances for the development of highly effective cosmetic, personal-hygiene and pharmaceutical products.

In an increasingly competitive business environment which allows our customers less and less time for launching their products on the market and at the same time exerts increasing pricing pressure, we see ourselves not only as suppliers of the right raw materials and active substances "in time", but as partners working on the joint project with full commitment.

This is why mani is always ready to support the customers in the development of new product concepts and ideas with theoretical and practical proposals. In this context we make use of our own laboratory facilities as well as those of our suppliers, cooperating in strict confidentiality.

In 2010, working with the sales management system developed especially for the company, mani optimized the internal processing and organizational structures and strengthened the technical field service and the office and staff personnel behind it.

mani GmbH offers multifunctional emulsifying agents and surfactants, skin-soothing and anti-ageing substances, hydroxyapatite variants also for dental care, micronized silver, silver salts and silver complexes, liquid plant extracts and standardized dry extracts with a high content of active substance,



From left to right: Dr. Jörg Oliver Schmitz, Oiver Niggemann, Oliver Budde, Sebastian Kraft, Karsten Lingen and Christian Hölters

which are also suitable for use in the food-additives segment. For uncomplicated addition to suntan-protection and day-care products mani also offers UV dispersions on the basis of titanium dioxide and zinc oxide that are both effective and efficient.

After more than two decades as an exclusive sales partner for recognized producers of active substances, specialities and emulsifying agents, emollients and surfactants, mani has meanwhile, since 2011, itself become an official manufacturer of its own active substances, the excipient-agent system CERAPARTS® and the Creme Basis Lamelle®.

Due to the outstanding documentation and the exceptional quality, the French lipophilic vegetal agents of the Oléoactif and OléoSense series were taken into the supply program in 2012.

Since 2013 mani has also been working together with the French merchandiser Cosmexpert with the aim of jointly supporting the European customers still more effectively.

With INEBACT, a new multifunctional ingredient, mani can also help customers to stabilize products that are nominally free of preservatives simply and effectively.

**Visit us (Stand 4B39) at the trade fair "in-cosmetics" in Hamburg.**

We will be happy to have the opportunity to inform you here about other new developments. ■



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